



THE EXECU|SEARCH NEWSLETTER

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FEATURE: Salary Comparisons - Where Does Your Company Rank?

To find and keep qualified job candidates, you not only need to match the candidate's skills with your company's needs, but also offer a competitive salary to meet the candidate's needs. In the current environment of corporate cut-backs and reorganizations, it can be difficult to determine consistent salary trends. But, by comparing year-to-year averages, you can still get a good sense of what businesses within your industry are offering, and how you can stay competitive.

At [The Execu|Search Group](#), we focus on matching job seekers with employers across nine different divisions, including Accounting & Finance, Accounting Support, Financial Services, Graphics, Healthcare, Human Resources, Information Technology, Legal, and Office Support. We have compiled a series of reports offering 2002-2003 salary comparisons for each industry, which we are offering free to our clients. The reports include the minimum, maximum and average salaries for each job category, as well as the year-over-year percentage change. Here's just a small sample of the data available:

Position	2002 Avg. Salary	2003 Avg. Salary	% change 2002-03
Senior Accountant	\$56,236	\$62,456	11.00%
Controller	\$94,228	\$96,500	2.41%
Operations Specialist	\$40,931	\$48,038	17.37%
RN Case Manager	\$62,651	\$63,295	2.67%
HR Analyst-Senior	\$66,900	\$61,096	-8.72%
Paralegal	\$42,880	\$49,500	15.44%
Executive Assistant	\$62,194	\$59,818	-3.82%

To request a free report for your specialties, please contact us at surveys@execu-search.com.

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SEARCH TIP

Job Fair Sponsorship

Want to narrow your search for qualified job seekers while improving your branding efforts? Speak to one of our recruiting experts about sponsoring an online Job Fair! Job Fairs focus on opportunities a specific division, helping you reach your target pool of candidates more effectively. For details, write us at info@execu-search.com.

ABOUT US

The Execu|Search Group offers professional recruitment and temporary staffing in the New York Metro area. To learn more about how we can help your business find qualified job candidates, please contact us:

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